

enVista services

Microsoft Dynamics™ AX



enVista's supply chain and lean manufacturing expertise, coupled with Microsoft's adaptable business management solutions, deliver the value our clients expect and the results they need—from source to consumption

Microsoft®
GOLD CERTIFIED
 Partner

Streamlined for Success

Microsoft Dynamics™ AX is a comprehensive, multi-site, multi-currency, global business management solution. It automates and streamlines business processes and information flow across finance, sales and marketing, HR, manufacturing, distribution, and supply chain to improve productivity, enhance revenue, and reduce costs.

The system also provides the flexibility necessary to adjust and grow with changing business requirements.

ERP & Cost Management Expertise

Not only is enVista a Microsoft Dynamics AX solution reseller, we are also the leading enterprise cost management services provider. Our extensive supply chain expertise and more than a decade of sales and technical experience with Microsoft Dynamics products set us apart in the industry, and enable us to uniquely address cost management opportunities across the enterprise.

As a certified Microsoft Dynamics partner, enVista works with clients from solution selection through implementation and beyond to ensure business process, human capital and technology goals are achieved. We put our expertise to work with our sales and technical leaders who have more than a decade of combined experience with Microsoft Dynamics products.

We leverage our best practices and benchmark research, along with our proven enABLE™ methodology to create solutions that meet specific, long-term business, industry and technology requirements. Once a solution is deployed, we continue our client partnerships by tracking and monitoring results, making modifications, and educating and empowering client teams.

Microsoft Dynamics AX Functionality

Works like Office

Designed to work like Microsoft Office software, Microsoft Dynamics AX provides a familiar Microsoft user experience for handling both structured (Microsoft Dynamics) and unstructured data (Microsoft Office). This encourages user adoption as well as reduces training costs.

Integrates seamlessly

The solution works and integrates seamlessly with other Microsoft software including Exchange, SQL Server and SharePoint to help lower integration and deployment costs.

Flexible

Unique technology and architecture advantages enable unparalleled flexibility and customization without limiting the

ability to upgrade to new releases.

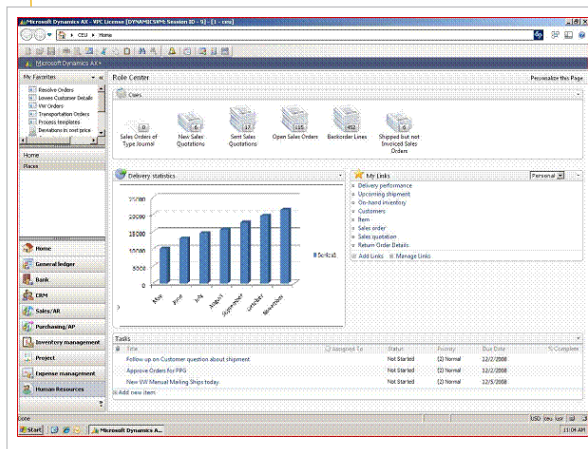
As a result, upgrade costs and long-term maintenance expenses are substantially reduced.

Low cost of ownership

Several industry analyst firms have consistently ranked Microsoft Dynamics AX higher in total ROI and lower in total cost of ownership over the leading tier-one ERP systems.

Our unique combination of supply chain, enterprise and Microsoft Dynamics expertise enable us to achieve the best value and comprehensive results for our clients.

Contact us today to learn more.



Customer Relationship Management

Even with the right ERP solutions in place, customer satisfaction is still paramount to the success of any business. enVista offers Microsoft's advanced Customer Relationship Management (CRM) solution to help cultivate and nurture relationships more effectively across the global enterprise. At enVista, we believe the right CRM solution is a critical component to a true demand-driven business strategy. We help our clients leverage consumer demand information so they are able to optimize every internal decision and process, thereby reducing costs while improving customer loyalty and sales.

Real Results

enVista's ability to lead with unrivaled supply chain and operational expertise offers clients rich opportunities for enterprise cost savings. It also differentiates us from existing Dynamics AX partners who specialize only in product functionality rather than completely integrated solutions. Plus, our consultative approach results in long-term client partnerships and strategic plans that accomplish clients' specific business goals.

Direct Benefits

- Improved demand planning and forecasting
- Optimized inventory/product mix
- Better cost control and lower inventory carrying costs
- Improved order to cash cycle
- Simplified compliance

Indirect Benefits

- Improved customer service
- Visibility across the enterprise
- Agility to manage growth and change
- Improved profitability

